



**Overview and Scrutiny Committee 3
(Improvement, Performance and Finance)**

13 January 2010

Briefing on Market Testing of Environmental Services

1. Following the refresh of the project terms of reference and simplification of the Contract Lots structure, the Project Board met in December to review the revised timeframe and the Competitive Dialogue approach. The Project will explore with the market the most effective ways of delivering services, whether that turns out to be in-house, a joint delivery contract with both Authorities or each Authority benefiting from separate agreements.
2. The Project structure has been strengthened to ensure the optimum level of stakeholder involvement in developing the eventual solution, and to ensure we get maximum value from the process.
3. As a result, the new OJEU Notice was published on 14 December and potential Bidders invited to submit expressions of interest.
4. As at 17 December 18 Companies have registered an Expression of Interest and most major operators appear to be represented.
5. Pre-qualification of interested Bidders will be completed by early February and shortlisted Bidders invited to participate in Competitive Dialogue, which is due to commence with a Bidders briefing event in early March.
6. Service solutions will be developed through Dialogue which will continue through to September 2010 when the Project is scheduled to request Final tenders from the remaining Bidders.
7. The Project is scheduled to have a Preferred Bidder appointed by the end of December 2010 to enable any new Contractor to mobilise the new service in May 2011.

Timetable

The project has set the following timetable for conducting the competitive dialogue and reaching Contract close.

Event	Date
Issue OJEU and PQQ	By 11 December 2009
PQQ Responses and Select Shortlist	By end January 2010
Bidders Briefing event	4 March 2010
Invitation to participate in dialogue and issue of ISDS to Bidders	10 March 2010
Phase 1 Dialogue Meetings	W/B 15 March 2010 W/B 22 March 2010
Site visits	W/B 29 March 2010
Submission of Draft Solutions	End April 2010
Phase 2 Dialogue on Draft Solutions, (including Bidder presentations to Board)	5 May to 26 May 2010
Deadline for Submission of Detailed Solutions	10 June 2010
Clarifications and Evaluation of Detailed Solutions (and reduce field)	11 to 30 June 2010
ITCD issued	8 July 2010
Phase 3 Detailed dialogue on Refined Solutions (including Bidder Presentations to Project Board)	8 July to end August 2010
Assessment of readiness to close dialogue and competitive dialogue closed	By end August 2010
Invitation to Submit Final Tenders	Early September 2010
Submission of Final Tenders	By end September 2010
Evaluation of Final Tenders	By end October 2010
Selection of Preferred Bidder	Early December 2010
Alcatel Period, Fine tuning and clarifications and Contract Award	By mid January 2011
Mobilisation	February to end April 2011
Service commencement	May 2011